

# VERMONT CONDOMINIUM CONFERENCE

*A program for condominium managers and board members.*

*Approved for 5 hours Continuing Education for CMCA Recertification*



Thursday, June 27, 2019  
9:00 am – 2:00 pm

Comfort Suites  
1712 Shelburne Road  
South Burlington, Vermont



## 9:00 am – 10:00 am Registration & CAI Meet & Greet

Continental Breakfast and Coffee

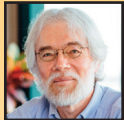
## 10:00 am – 10:30 am Dealing with Difficult Owners



Board processes and best practices – and dealing with difficult owner/resident issues (including hoarders and drug dealers).

**Christina Jensen, Esq.**, *Lisman Leckerling, P.C.*

## 10:30 am – 11:00 am Condominium Foreclosure



Foreclosure law update will detail the lien enforcement process and notice requirements.

**Douglas Riley, Esq.**, *Lisman Leckerling, P.C.*

## 11:00 am – 11:15 am BREAK

## 11:15 am – noon Insurance Claims Management



Practical advice and common pitfalls in handling insurance claims and losses.

**Jonathan Sevigny, CIC**, *Sevigny-Lyons Insurance Agency*

noon – 1:00 pm

## Lunch and Learn Breakout Sessions



### Board Members and Homeowners

**Jonathan Sevigny, CIC**, *Sevigny-Lyons Insurance Agency* will answer specific questions around insurance and risk management strategies for your community.



### Managers

**Carl Lisman, Esq.**, *Lisman Leckerling, P.C.* will facilitate a discussion for managers addressing common concerns and management issues.

1:00 pm – 2:00 pm

## Maintenance, Reserves & Project Management

*You don't know what you don't know!*

To preserve the value of your association, maintenance should be performed by planning and not by default - What will be needed and when? What tools are available to assist you? And if you've already identified repairs or replacements, find out how to get the job off the ground, secure the best price and ensure the job is done right the first time.



**Richard Lalancette, P.E.**  
*Criterion-Lalancette &  
Dudka Engineers*



**Andrew Dudka, M.B.A.**  
*Criterion Dudka  
Engineers*

# VERMONT CONDOMINIUM CONFERENCE

Thursday, June 27, 2019, 9:00 am – 2:00 pm

Comfort Suites

1712 Shelburne Road, South Burlington, Vermont

## REGISTRATION FEE:

EARLY REGISTRATION FEE by June 20, 2019

CAI Members: \$35 Non Members: \$60

REGISTRATION FEE after June 20, 2019

CAI Members: \$60 Non Members: \$75

Name \_\_\_\_\_

Assoc./Co. \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ FAX \_\_\_\_\_

Email \_\_\_\_\_

CAI Member  Yes  No  Unsure

Amount Enclosed \$ \_\_\_\_\_

## PAYMENT METHOD:

Check payable to CAI New England or AMEX/MC/VISA/Discover

Name on Card \_\_\_\_\_ ID# \_\_\_\_\_

Card # \_\_\_\_\_ Exp. \_\_\_\_\_

Signature \_\_\_\_\_

## MAIL CHECKS OR FAX/PHONE/ONLINE CREDIT CARD PAYMENTS TO:

### CAI New England Chapter

888 Worcester Street, Suite 20, Wellesley, MA 02482

Phone 781-237-9020 | Fax 781-237-9028 | www.caine.org

**Cancellation within 48 hours of program start time will not be refunded.**

## Special Thanks to Our 2019 Chapter Partners

### DIAMOND

BRIGS, LLC, AAMC®

BROOKLINE BANK

GOODMAN, SHAPIRO & LOMBARDI, LLC

MARCUS, ERRICO, EMMER & BROOKS, P.C.

MIRRIONE, SHAUGHNESSY & UITTI, LLC

MORIARTY TROYER & MALLOY LLC

PERKINS & ANCTIL, P.C.

WHITFORD PARTNERS LLC

### GOLD

THE DARTMOUTH GROUP, INC., AMO, AAMC –  
AN ASSOCIA MEMBER COMPANY

FIRSTSERVICE RESIDENTIAL, AMO

THAYER & ASSOCIATES, INC., AMO

### SILVER

GOLDMAN & PEASE LLC

H&K INSURANCE AGENCY, INC.

MERCANTILE PROPERTY MANAGEMENT CORP., AAMC

NORTH POINT PROPERTY MANAGEMENT, LLC, AAMC

RISK STRATEGIES

### BRONZE

BLOOM COHEN HAYES, LLC

THE EVERGREEN HARVARD GROUP –  
AN ASSOCIA MEMBER COMPANY

GREAT NORTH

PROPERTY MANAGEMENT, INC., AMO®

PRIME TOUCH SERVICES, INC.

SCHERNECKER PROPERTY SERVICES, INC. (SPS)

SWERLING MILTON WINNICK

PUBLIC INSURANCE ADJUSTERS, INC.

UNION BANK

HOMEOWNERS ASSOCIATION SERVICES

## CONNECT WITH OUR COMMUNITY



CAINewEnglandChapter



Community Association Institute  
-New England Chapter



@CAINewEngland



Remember our online registration  
is fast and convenient. Visit

[www.caine.org](http://www.caine.org)

and choose the Program & Event  
Registration tab on the left or  
scan the QR code above  
with your smart phone.



888 Worcester Street, Ste. 20  
Wellesley, MA 02482

Return Service Requested

STD PRSRT  
U.S. POSTAGE  
**PAID**  
Permit 5  
Medway, MA