

T

# GUIDE TO MANAGEMENT SERVICES



This annual guide provides a starting point for association boards seeking management services.



2024 CAI-NE Guide to Management Services This annual guide provides a starting point for association boards seeking management services.	AFFINITY REALTY & PROPERTY MANAGEMENT, LLC	ALLIED PROPERTY MANAGEMENT	ALPINE PROPERTY MANAGEMENT CORPORATION	AMERICAN PROPERTIES TEAM, INC.	BARKAN MANAGEMENT COMPANY, INC.	BRIGS, LLC, AAMC	CROWNINSHIELD MANAGEMENT CORP.	DANNIN MANAGEMENT CORPORATION	THE DARTMOUTH GROUP, AN ASSOCIA COMPANY AAMC	FIRST REALTY MANAGEMENT CORP., AMO	FIRSTSERVICE RESIDENTIAL, AMO, AAMC	FRANKLIN SOUARE MANAGEMENT
CAI MEMBER	•	•	•	•	•	•	•	•	•	•	•	•
											_	
						•			•		•	
PROFESSIONAL COMMUNITY ASSOCIATION MANAGER (PCAM)	•			•	•	•	•	•	•		•	•
ASSOCIATION MANAGEMENT SPECIALIST (AMS) CERTIFIED MANAGER OF COMMUNITY ASSOCIATIONS (CMCA)	•			-	•	-	-	•	•		•	•
MANAGE IN THE FOLLOWING NEW ENGLAND STATES				-	-	-	•	•	-		-	
					•							
MAINE	•				•	•					•	
MASSACHUSETTS	•	•	•	•	•	•	•	•	•	•	•	•
NEW HAMPSHIRE				•		•	•		•	•	•	
RHODE ISLAND					•	•			•	•	•	•
VERMONT											•	
COMMUNICATIONS/TRAINING	1											
NEWSLETTER PUBLICATION			•	•	•		•		•	•	•	•
CLIENT EDUCATION		•	•	•	•	•	•		•	•	•	•
ASSOCIATION SHORT/LONG TERM PLANNING		•	•	•	•	•	•	•	•	•	•	•
FINANCIAL SERVICES PROVIDED												
MONTHLY ASSESSMENTS	•	•	•	•	•	•	•	•	•	•	•	•
BOOKKEEPING/ACCOUNTING/FINANCIAL REPORTING	•	•	•	•	•	•	•	•	•	•	•	•
FINANCIAL PLANNING/LONG RANGE BUDGET PLANNING	•	•	•	•	•	•	•	•	•	•	•	•
TECHNOLOGY	I											
COMMUNITY WEBSITES	•	•	•	•		•	•	•	•	•	•	•
BUILDING MAINTENANCE TRACKING	•	•	•	•	•	•	•	•	•	•	•	•
ONLINE MANAGEMENT SERVICES	•	•	•	•	•	•	•	•	•	•	•	•
BUILDING/GROUNDS MAINTENANCE	1											
CLEANING/JANITORIAL SERVICES	•					•	•			•	•	
IN-HOUSE MAINTENANCE STAFF	•	•	•	•		•		•	•	•	•	•
CAPITAL PROJECT MANAGEMENT	•	•	•	•	•	•	•	•	•	•	•	•
24 HOUR EMERGENCY SERVICE	•	•	•	•	•	•	•				•	•
OTHER		_							_		_	
MANAGE SMALL ASSOCIATIONS		•				•			•		•	•
PROVIDE DEVELOPER TRANSITION SERVICES	•	•	•	•	•		•		•	•	•	•

COMPANIES HIGHLIGHTED IN **BLUE** ARE **CAI-NE CHAPTER PARTNERS** 

\* Information provided by advertisers as of 10/1/24

 $44 \quad {}_{2024\, //\, \text{guide to management services}}$ 

	great north property management, inc. amo	THE HOFELLER COMPANY, INC.	J A WOOD MANAGEMENT	MALONEY PROPERTIES, INC.	MERCANTILE PROPERTY MANAGEMENT CORP., AAMC	PARADIGM PARTNERS, INC.	PHOENIX COMPANY, INC.	PREMIER PROPERTY SOLUTIONS, LLC	PROPERTY MANAGEMENT OF ANDOVER, LLC	SALISBURY MANAGEMENT, INC.	
CAI MEMBER	•	•	,	•	•	•	•	•	•	•	
CAI & CAMICB PROFESSIONAL CREDENTIALS											
ACCREDITED ASSOCIATION MANAGEMENT COMPANY (AAMC)					•						
PROFESSIONAL COMMUNITY ASSOCIATION MANAGER (PCAM)	•	•			•				•		
ASSOCIATION MANAGEMENT SPECIALIST (AMS)	•	•			•	•				•	
CERTIFIED MANAGER OF COMMUNITY ASSOCIATIONS (CMCA)	•	•			•	•	•	•		•	T
MANAGE IN THE FOLLOWING NEW ENGLAND STATES											
CONNECTICUT											
MAINE	•									_	T
MASSACHUSETTS	•	•	•	•	•	•	•	•	•	•	
NEW HAMPSHIRE	•			•						•	
RHODE ISLAND	•			•	•						
VERMONT				•							
COMMUNICATIONS/TRAINING											
NEWSLETTER PUBLICATION					•	•	•	•	•	•	
CLIENT EDUCATION	•		•		•	•		•	•	•	
ASSOCIATION SHORT/LONG TERM PLANNING		•	•		•	•	•	•	•	•	
FINANCIAL SERVICES PROVIDED											
MONTHLY ASESSMENTS	•	•	•	•	•	•	•	•	•	•	
BOOKKEEPING/ACCOUNTING/FINANCIAL REPORTING	•	•	•	•	•	•	•	•	•	•	
FINANCIAL PLANNING/LONG RANGE BUDGET PLANNING		•	•	•	•	•	•	•	•	•	
TECHNOLOGY											
COMMUNITY WEBSITES	•	•		•	•	•	•	•	•	•	
BUILDING MAINTENANCE TRACKING	•	•	•	•	•	•	•	•	•	•	
ONLINE MANAGEMENT SERVICES	•	•	•	•	•	•	•	•	•	•	I
BUILDING/GROUNDS MAINTENANCE											
CLEANING/JANITORIAL SERVICES		•		•			•	•			
IN-HOUSE MAINTENANCE STAFF	•	•	•	•	•	•	•	•	•	•	Ī
CAPITAL PROJECT MANAGEMENT	•	•	•	•	•	•	•	•	•	•	
24 HOUR EMERGENCY SERVICE	•	•	•	•	•	•	•	•	•	•	
											-
OTHER											

2024 GUIDE TO MANAGEMENT SERVICES

### AFFINITY REALTY & PROPERTY MANAGEMENT, LLC

63 ATLANTIC AVE. BOSTON, MA 02110 800-388-6468 857-239-8280, EXT. 670 FAX: 857-239-8289 STEPHEN@AFFINITYREALTY.COM WWW.AFFINITYREALTY.COM

Located in Boston, our firm handles 50 associations inside the Route 495 belt. We offer a proven management system with a low unit-to-personnel ratio, multifaceted real estate experience, flexibility and a reliable and consistent approach to community issues. Our unique experiences will help property owners realize consistently higher values.

### ALLIED PROPERTY MANAGEMENT

PO BOX 315 NORTH BILLERICA, MA 01862 800-436-7348 FAX: 978-452-7718 INFO@APMANAGES.COM WWW.APMANAGES.COM

Working closely with clients, our company emphasizes prompt collection of monthly fees, and closely monitors any unpaid amounts, administering late fees where necessary. Our clients receive clean, concise financial data. Monthly reports are issued, covering Budget Reports, Bank Reconciliations, Collection and Delinquency Statements, Balance Sheets, Income Statements and Expense Reports.

### ALPINE PROPERTY MANAGEMENT CORPORATION

5 NORTH ROAD CHELMSFORD, MA 01824 978-371-9090 FAX: 978-369-1951 EKC@ALPINEMANAGEMENT.COM WWW.ALPINEMANAGEMENT.COM

# AMERICAN PROPERTIES TEAM, INC.

500 WEST CUMMINGS PARK STE 6050 WOBURN, MA 01801 781-932-9229 FAX: 781-935-4289 INFO@APTCONDOTEAM.COM WWW.APTCONDOTEAM.COM

Our firm offers in-depth service with personal attention. Our services span many focuses including: financial, maintenance, leadership, mediation, and community building. Community websites and online management services are included in all management packages. As an active participant in CAI, we are on the cutting edge of the industry.

### BARKAN MANAGEMENT COMPANY, INC.

CORPORATE: 617-482-5500 CAPE COD: 508-625-3655 RHODE ISLAND: 401-272-0788 CONNECTICUT: 860-633-6110 WASHINGTON DC: 703-388-1005 WWW.BARKANCO.COM

Condominium associations for urban and suburban communities rely on Barkan Management for superior management, maintenance, capital repair, accounting and financial reporting services. Recognized as an industry leader for over 40 years, Barkan adds credibility and professionalism to every community. Barkan Management – People you can trust. Experience to rely on.

### **BRIGS, LLC, AAMC**

MAIN OFFICE 185 DUDLEY ST BOSTON MA 02119 617-536-4900

OTHER LOCATIONS 100 CUMMINGS CENTER STE 433A BEVERLY, MA 01915

589 CONCORD ST HOLLISTON, MA 01746

### 163 MAIN ST SALEM, NH 03079

We are a full-service condominium management firm managing over 200 properties and approximately 13,500 units throughout New England. Our excellence is reflected in our client retention and new client referrals. Services offered include: Property Management, Accounting, Project Management, Maintenance, and Long-Range Financial Planning through our Living Reserve Studies. We also have a small property division.

### CROWNINSHIELD MANAGEMENT CORP., AMO

9 ATLANTIC AVE MARBLEHEAD, MA 01945 978-532-4800 1-800-439-4801 FAX: 978-532-6023 INFO1@CROWNINSHIELD.COM WWW.CROWNINSHIELD.COM

Since 1973 we have successfully managed a range of residential and commercial properties. As an Accredited Management Organization with the Institute of Real Estate Management, Crowninshield maintains the highest levels of integrity, experience and professionalism. Now in the firm's fourth decade, we couple the resources and tools of a large corporation with the personal and individual attention of a small management company.

### DANNIN MANAGEMENT CORP.

P.O. BOX 117 BROOKLINE, MA 02446 617-731-0222 • FAX: 617-731-0214 SDANNIN@DANNINMGMT.COM WWW.DANNINMGMT.COM

Whether a condominium, home association, cooperative, residential or commercial building, we have the specialized expertise to successfully manage them. Founded on Steven A. Dannin's, PCAM, 30 years of experience and professional training, we promise dedicated and personalized service for every type of community. Call to put us to work for you.

### THE DARTMOUTH GROUP, INC., AN ASSOCIA COMPANY AAMC

LAURA SCHMITT, CMCA 131 HARTWELL AVE, STE 115 LEXINGTON, MA 02421 781-533-7200 LSCHMITT@THEDARTMOUTHGROUP.COM WWW.THEDARTMOUTHGROUP.COM

We provide local expertise backed by international resources. Our staff receives training to become experts in Massachusetts management practices and state law, giving you the security of being worry-free. We offer Full-Service Management, Comprehensive Project and Construction Management Services, Signature Lifestyle Services, Developer Services, and Transitions for new communities.

### FIRST REALTY MANAGEMENT CORP. AMO

SHEILA SPELLMAN, DIRECTOR CONDOMINIUM DIVISION 151 TREMONT ST., PH 1 BOSTON, MA 02111 617-423-7000 SSPELLMAN@FIRSTREALTYMGT.COM JSCIBELLI@FIRSTREALTYMGT.COM WWW.FIRSTREALTYMGT.COM

We take a proactive approach to property management. We minimize problems through clear communication, preventive maintenance and planning, and financial controls. Our goal is to preserve and enhance your association's quality of life, marketability, and value. First Realty is an Accredited Management Organization with regional offices in Worcester and Providence.

### FIRSTSERVICE RESIDENTIAL, AMO, AAMC

3000 DAVENPORT AVE, STE 201 CANTON, MA 02021 TOLL FREE: 877-877-4537 OFFICE: 617-221-1000 WWW.FSRESIDENTIAL.COM

FirstService Residential is one of New England's residential property management leaders with national resources, partnering with over 8,500 communities across North America. HOAs, community associations and condos rely on our extensive experience, resources and local expertise to maximize their property values and enhance their residents' lifestyles.

### FRANKLIN SQUARE MANAGEMENT

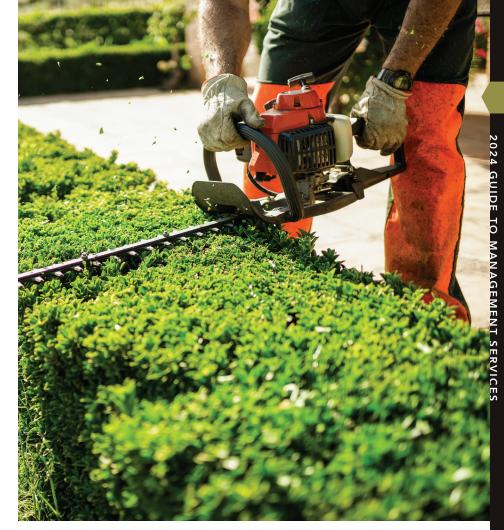
F&F PROPERTY MANAGEMENT P.O. BOX 2283 PLAINVILLE, MA 02762 617-232-2224 508-695-9006 • FAX: 508-695-9081 LARRY@FRSQM.COM WWW.FRANKLINSQUARE MANAGEMENT.COM

Specializing in professional condominium property and asset management, we are dedicated to your needs. We have the expertise, knowledge and manpower required to manage your property while providing great service. Our commitment to our customers is based on detail, cost containment, high quality, open communication, proactive management, and friendly service.

### GREAT NORTH PROPERTY MGMT., INC., AMO

WELLS, ME: 207-361-8000 NORWOOD, MA: 508-594-6100 BOSTON, MA: 617-334-5745 PEABODY, MA: 978-278-4000 WORCESTER, MA: 508-459-8722 EXETER, NH: 603-436-4100 BETHLEHEM, NH: 603-853-3420 MERRIMACK, NH: 603-891-1800 LEBANON, NH: 603-448-6181 WARWICK, RI: 401-244-7420 WWW.GREATNORTH.NET

We specialize in condominium and homeowner association management. With over 30 years of growth, we actively manage 350 associations throughout all of New England. Our 150 property managers, accountants, office support and maintenance technicians are focused only on our condominium and homeowner association portfolio.





8 ALTON PL, STE. 3 BROOKLINE, MA 02446 617-734-8500 X111 FAX: 617-738-9894 EHOFELLER@HOFELLER.COM WWW.HOFELLER.COM

Founded in 1987, we work with condominium associations that expect smart, honest, responsive service. Our dedication to quality service and the enhancement of our client's property is our primary goal. Our staff is trained to be proactive so you'll see the results. Let the THC team demonstrate to you what quality management feels like.

### J A WOOD MANAGEMENT

594 MARRETT RD, STE. 16 LEXINGTON, MA 02421 781-860-0605

### WWW.JAWOODMANAGEMENT.COM

We are a Lexington based office managing over 3000 condo units in the greater Boston area. With a professional staff, we attribute our growth to our property owner's strong support and appreciation for our services. Our team provides owners exemplary property management services and great communities for our residents.

### MALONEY PROPERTIES, INC

27 MICA LANE WELLESLEY, MA 02481 781-943-0200 WWW.MALONEYPROPERTIES.COM

Maloney has been creating first class communities since 1981. We manage over 8,000 units of housing in more than 80 communities across New England. We provide exceptional real estate services to help our clients create happy homes and thriving communities. Let's talk about how we can help you today.

### MERCANTILE PROPERTY MANAGEMENT CORP, AAMC

18 WATERHOUSE ROAD BOURNE, MA 02532

160 OLD DERBY ST., STE. 112 HINGHAM, MA 02043 800-696-9449

### WWW.MERCANTILEPROPERTY.COM

Our track record of exceptional service is shown through our nationally certified managers and professional team who work to ensure our client's communities are well-managed, financially sound, and a place owners are proud to live and work. We provide personalized and innovative services offering the latest in reporting, tracking, and communication. Visit our website.

\* Information provided by advertisers as of 10/1/24

### PARADIGM PARTNERS, INC

470 WASHINGTON ST., STE. 25 P.O. BOX 306 NORWOOD, MA 02062 617-349-1100 FAX: 617-349-1111 INFO@PARADIGMPARTNER.COM WWW.PARADIGMPARTNER.COM

Our firm is geared towards discriminating owners who want professional hands-on service and out-of-the-box thinking.

Together founding partners, Dick Williams, CPM, and Adam Williams, CMCA, AMS, assist condominium owners in meeting the increasingly demanding needs of the real property that they own in common.

### PHOENIX COMPANY, INC

ADAM POLLETTA EXT. 227 DEBRA R JEAN EXT. 213 650 LINCOLN ST. WORCESTER, MA 01605 508-856-7000 • FAX: 508-856-7300 ADAM@PCI-1.NET DEBRA@PCI-1.NET WWW.PCI-1.NET

We pride ourselves on being attentive to our clients' needs and have focused on being recognized as industry professionals in community association management. We specialize in residential condominium properties with 75 combined years of management experience. Phoenix Company is professionally trained and dedicated to protecting and enhancing your investment.

### PREMIER PROPERTY SOLUTIONS, LLC

PATRICK COLBERT 190 HIGH ST., 6TH FLOOR BOSTON, MA 02110 617-345-0045 WWW.PREMIERPROPERTYMA.COM

We are committed to excellence in every aspect of our pro-active property management services. "Take a good look at a company that doesn't overlook anything."

### PROPERTY MANAGEMENT OF ANDOVER, LLC

JAMES TOSCANO, PCAM PHONE: 978-683-4101 FAX: 978-686-4664 INFO@PMANDOVER.COM WWW.PMANDOVER.COM

Founded in 1986, we specialize in the management and maintenance needs of condominium communities. Our focused local allows our employees to confidently provide full support in all managerial aspects including vendors we've established long-standing relationships with. Through strong communication, persistence, and integrity we treat your home as our own.

### SALISBURY MANAGEMENT, INC.

120 SHREWSBURY ST. BOYLSTON, MA 01505 508-869-0764 • FAX: 508-869-0664 WWW.SALISBURYMANAGEMENT.COM

Come benefit from over 30 years of expertise! We have specialized in Community Association Management since 1987, combining cutting edge technology with old-fashioned customer service. We work in Real Estate Management, Real Estate Brokerage, and Contracting & Construction. Join us and we will respond to your needs 24/7.

### THAYER & ASSOCIATES, INC., AMO

CANDICE M. MORSE, CPM 1812 MASSACHUSETTS AVE. P.O. BOX 400196 CAMBRIDGE, MA 02140 617-354-6480 FAX: 617-354-7854 MOREINFO@THAYERASSOCIATES.COM WWW.THAYERASSOCIATES.COM

We maintain long-term relationships with our clients; many for 10 or more years. The history of stability with our clients demonstrates our ability to provide quality management services including consulting, brokerage, construction, and financial services. Thayer & Associates oversees condominium and homeowner associations, multifamily assets, and commercial units representing approximately 6,500 units in the Greater Boston area.



## PROPERTY MANAGEMENT SOLUTIONS FOR CONDOMINIUM ASSOCIATIONS

- Innovative Problem Solving
- Comprehensive Financial Services
- Expert Oversight of Capital Projects
- Providing Service Before It Is Requested
- Oversight of Budgets, Staff, Vendors, & Workflows
- Serving Downtown Luxury & Suburban Condominiums

## 617-423-7000 | firstrealtymgt.com

Offices in Boston, Worcester, & Providence

**Celebrating 70 Years of Service to Clients**